# Otriply



#### How it all started

#### **Shared Taxi System**

- Buses are often empty in rural areas
- Taxis and Cars have low utilisation
- How can we improve that?
  - ☐ Group people into trips
  - Let municipalities pay a part of the fees

#### But...

- Everyone already has a car
- Nobody wants to give up flexibility
- Who is willing to pay for it?
- "too little pain" for users

So what now..?



#### Improve rural mobility

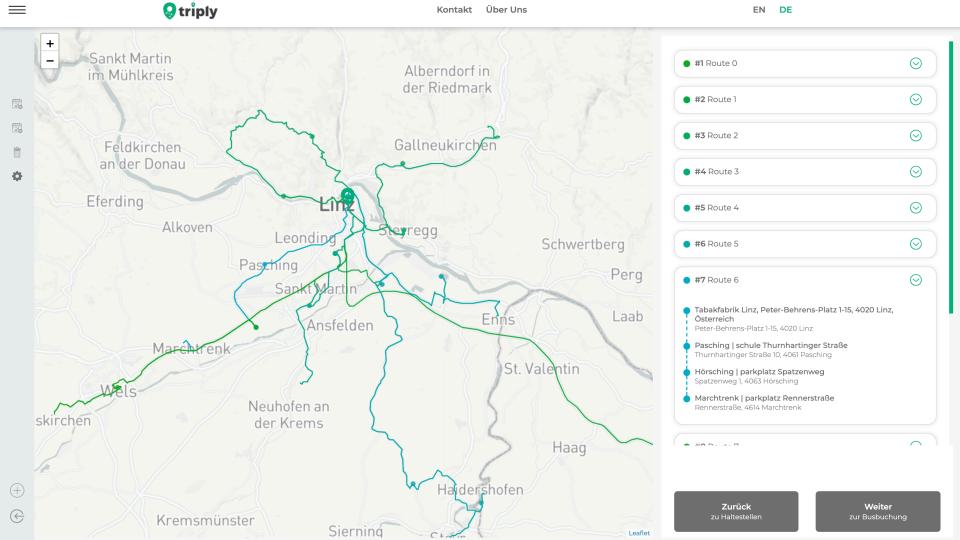
#### Looking for a good market

- Open for new solutions
- There is a big pain
- People are willing to leave their cars at home
- Where can we improve the safety?



### Other reasons for choosing events

- Fast adoption rate
- Fast feedback loops
- Good knowledge of the market
- Profitable, not dependent on grants
- Easy to test
- Do something good for the environment



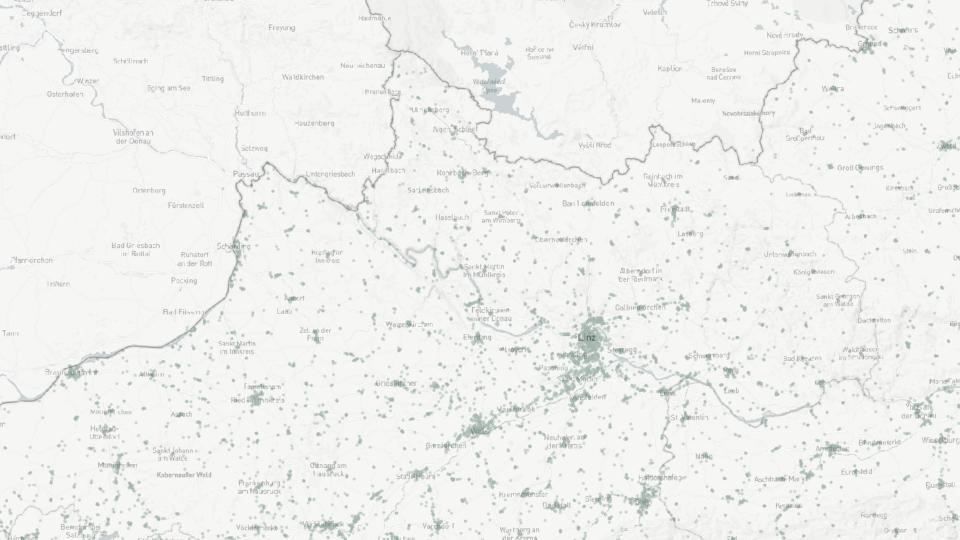
#### Selecting stops

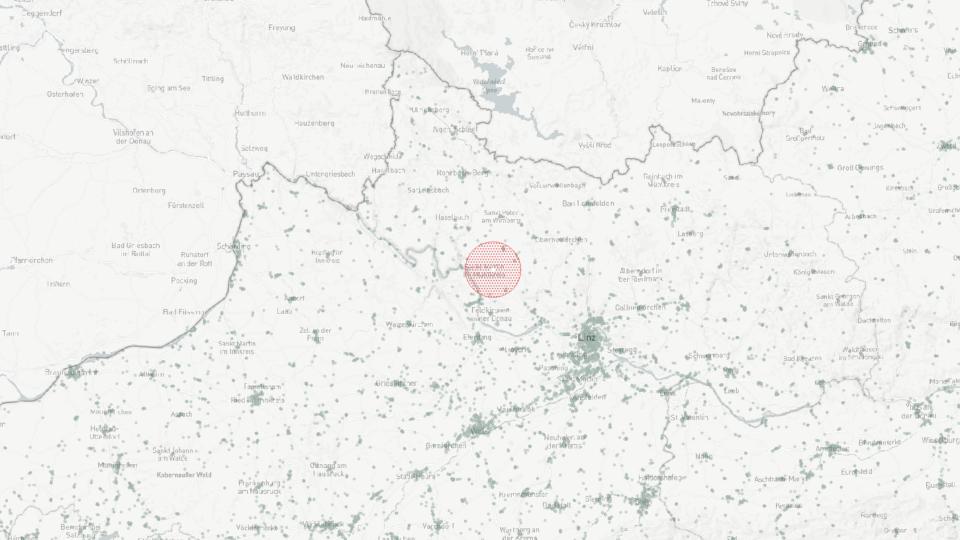
- Age distribution
- Population in area
- Input:
  - Event location + action radius
  - Maximum number of stops
  - Number of people expected

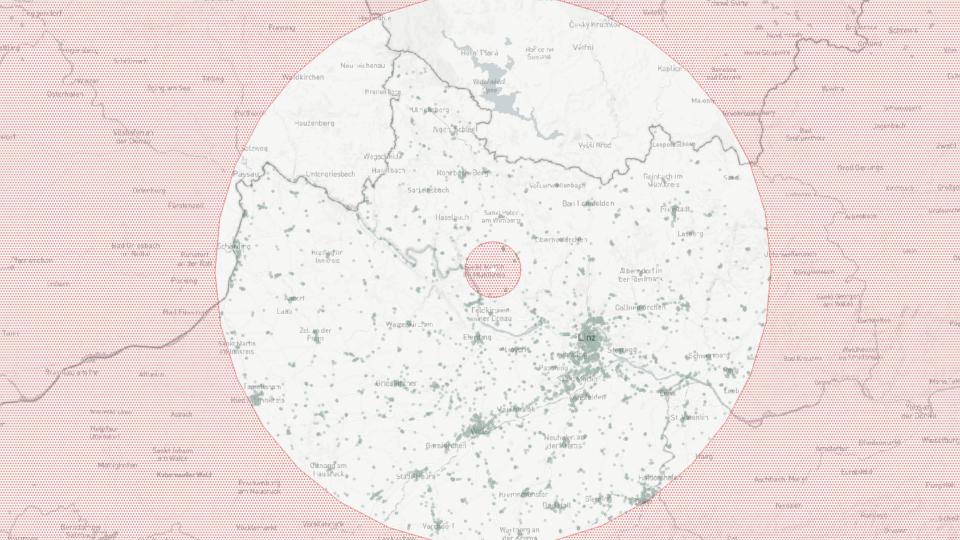
#### What is a stop

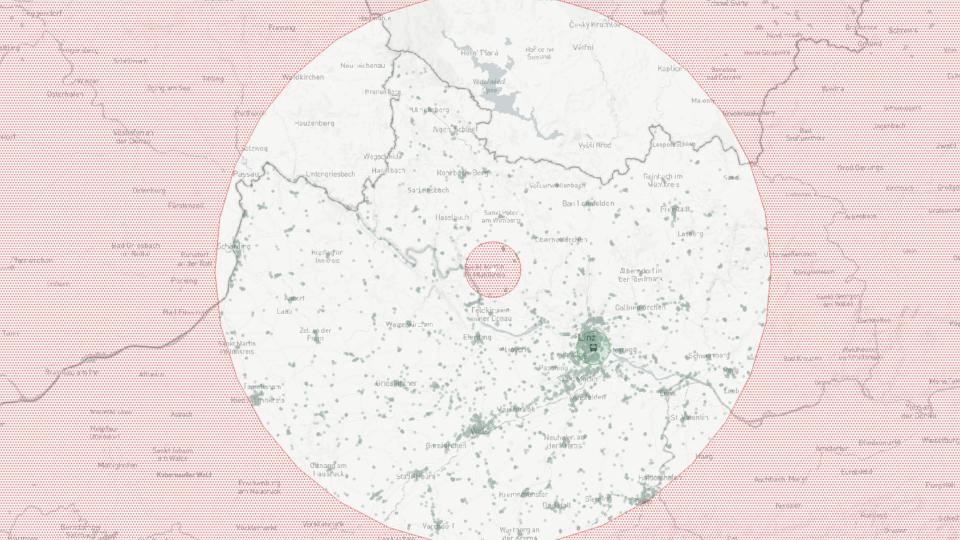
- PT stop or OSM POI
- Different weights

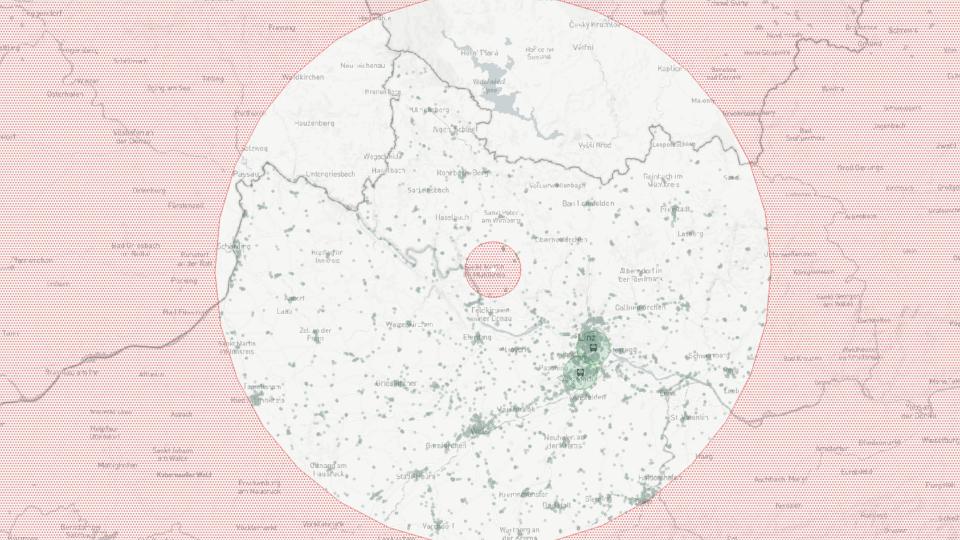
```
Stop(
location: geom,
nearby_population: int,
weight_coeff: double,
weight: int
name: varchar,
address: Address
```

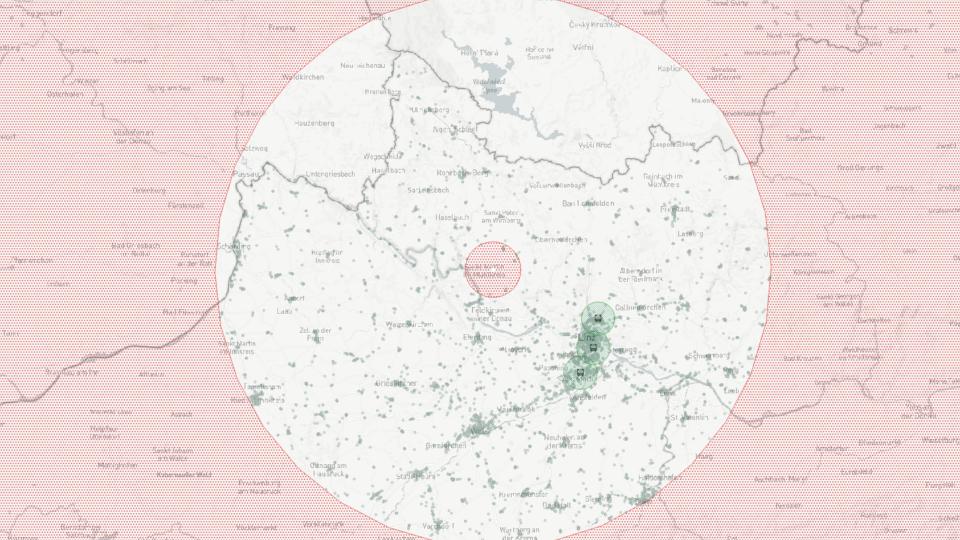


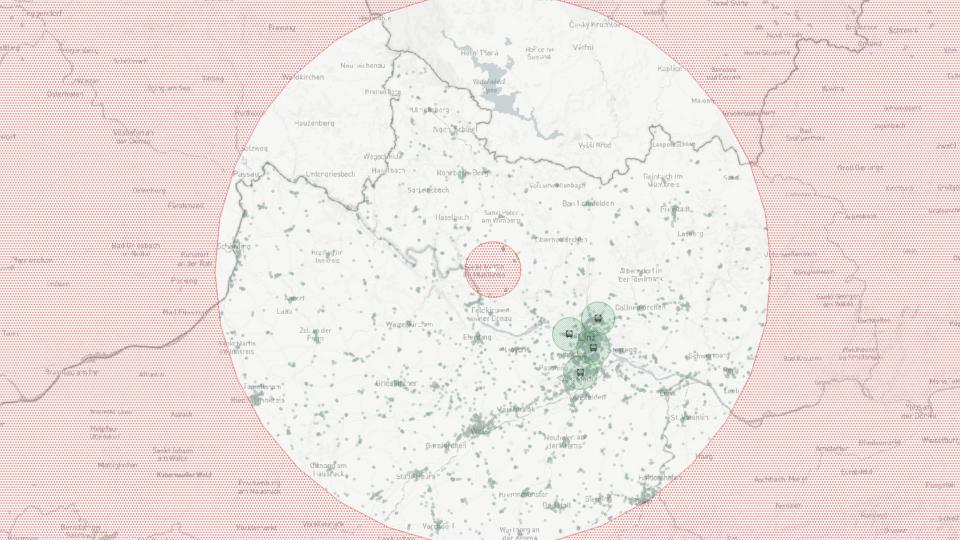


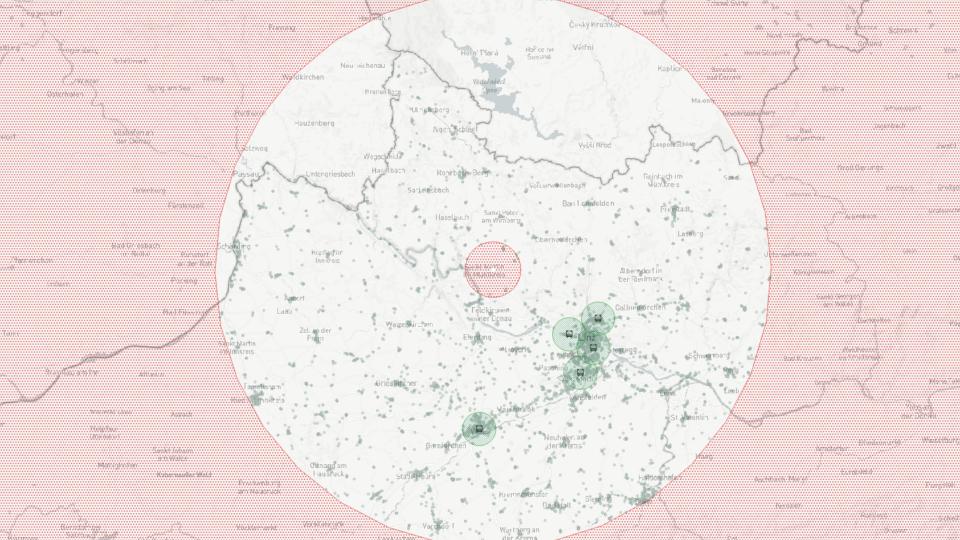


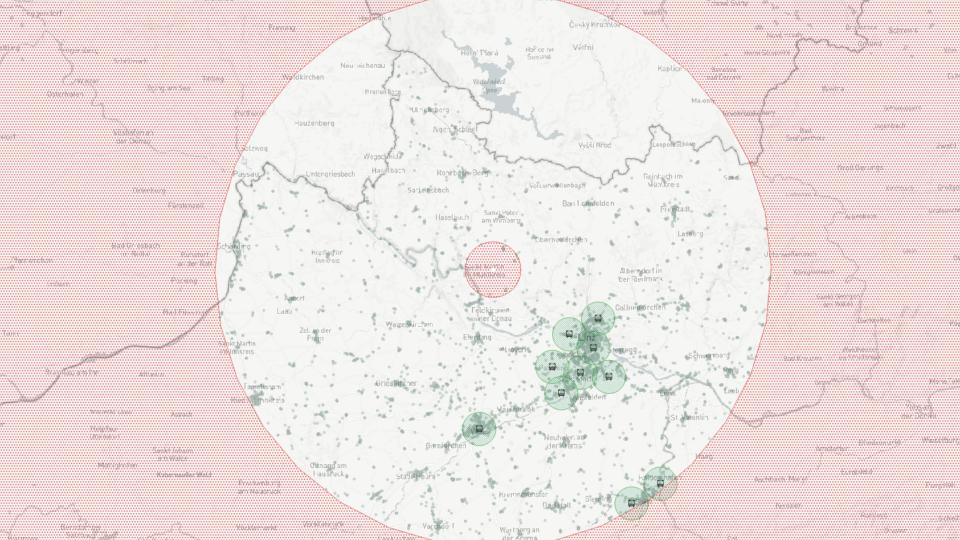


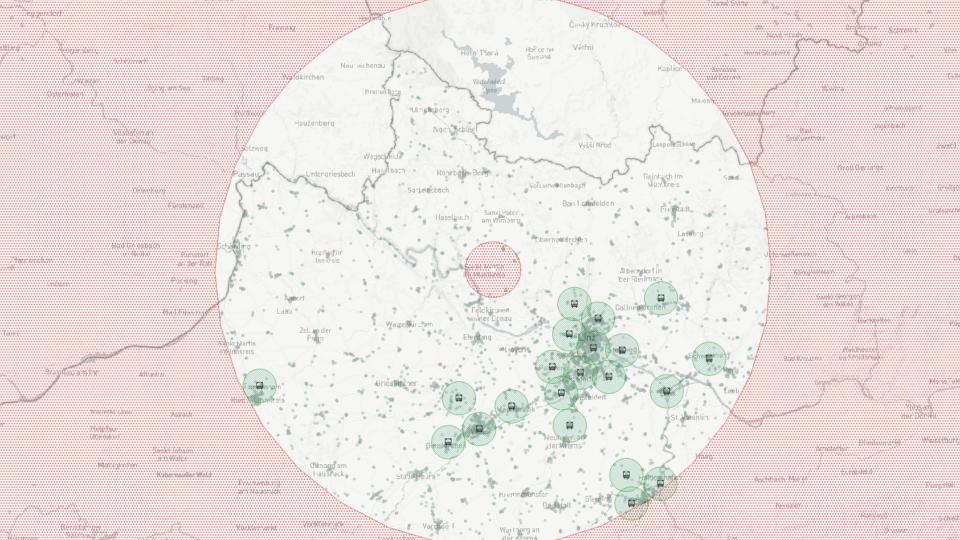


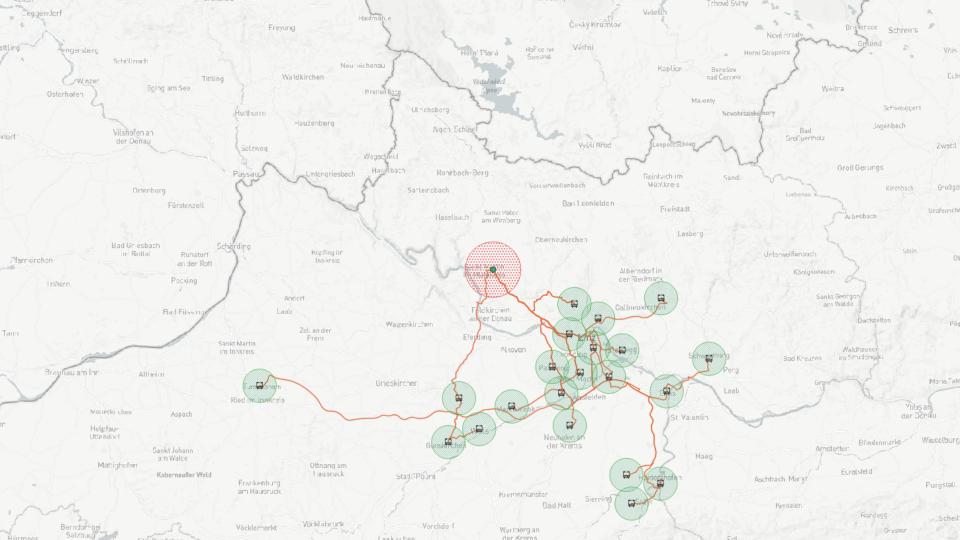








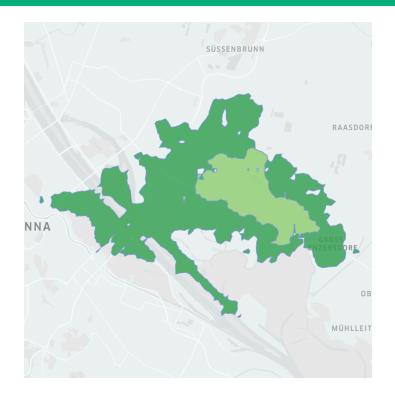


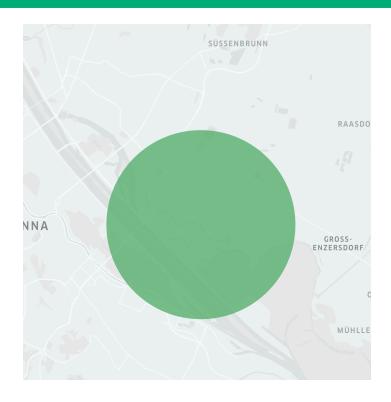




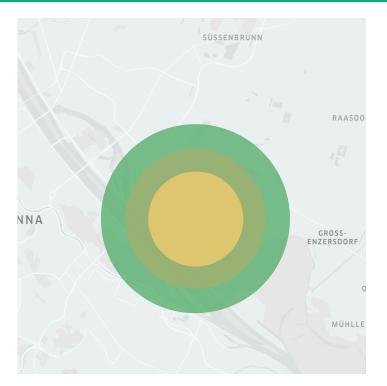
#### next steps

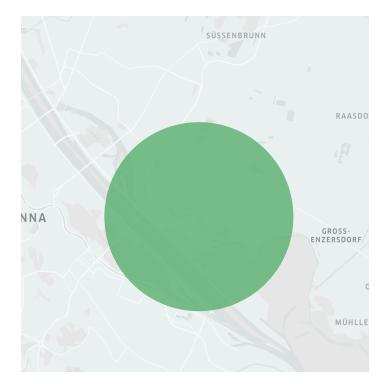
### **Mobile Floating Data**





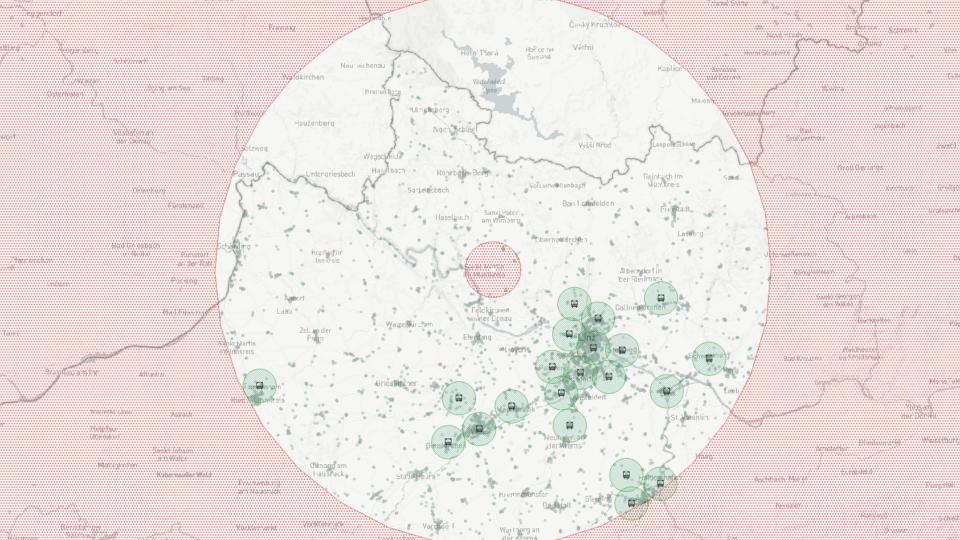
#### Isochrones

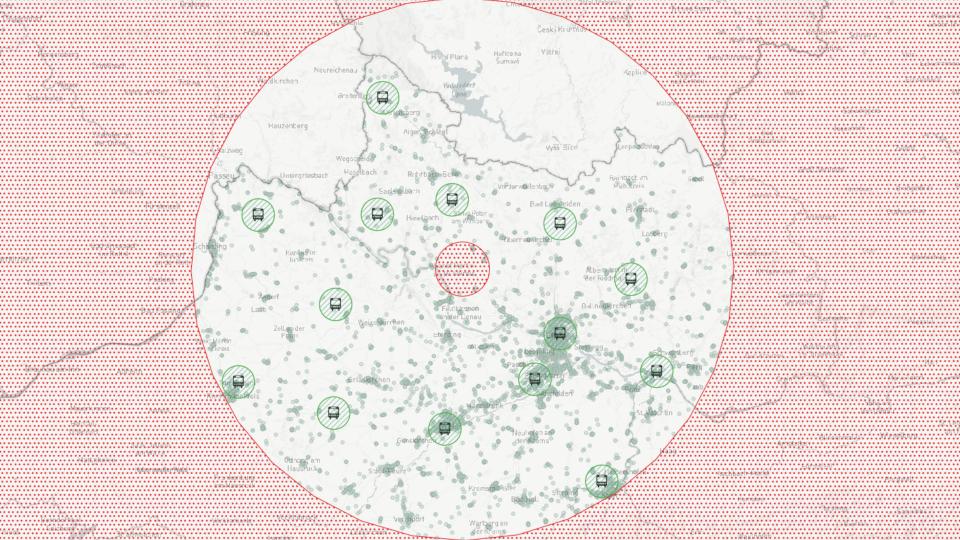




### Scaling pickup numbers

## Maximising covered area instead of attendance





# Machine learning for pickup percentage



#### **Any Questions?**



### Contact

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